

WHO'S WHO IN EDM

▶ Tony Tyll: President/COO, Belmont Equipment & Technologies



Tony Tyll has a rich EDM pedigree. He is the grandson of Ping Ianitelli, founder of Belmont Equipment & Technologies, who was honored as an EDM Pioneer. He is the nephew of Bob and Larry Ianitelli. Since 1960, Belmont has become a leader in EDM consumables, machine tools and accessories. Tony has worked at Belmont since March of 2010, holding various positions. Just recently, in 2024, Tony has assumed a top leadership role as President/COO.

Born in 1980 and raised in Ubyly, Michigan, Tony has stayed close to home. He graduated from Ubyly High School in 1998 and attended Lawrence Technological University in Southfield, Michigan. He graduated with Summa Cum Laude honors in 2002 with a BSME, Bachelor of Science in mechanical engineering. Tony continued his education and graduated in 2004 from Oakland University in Rochester, Michigan with a Master's degree in engineering. Wanting to add to his education in business, Tony returned to Lawrence Technical University, where in 2006 he graduated with his MBA, Master of Business Administration.

Tony is no stranger to work. During his high school years, he mowed lawns with his older brother. During his college years, he worked several different jobs including work at a hardware store, retail sales, and tutored students in math, calculus, and physics.

After graduating from Lawrence Tech in 2002, Tony accepted a job with DaimlerChrysler. He became part of their CIE program (Chrysler Institute of Engineering Management). This program rotated engineers through different departments for a 2-year period, thereby giving them exposure to many different areas and disciplines. After completing the rotation, Tony settled into a chassis engineering position.

Tony stayed at Chrysler until 2009. He left Chrysler and took a management position at North Shore Equity Group, a consulting and brokerage service for companies looking to raise capital.

In 2010, Tony visited Bob and Larry Ianitelli. He sought their input on some career opportunities that had arisen. During the visit, they asked if he had any interest in joining the family business. After thinking about it,

Tony realized that he had exactly the experience and educational credentials that would allow him to be an effective addition to the Belmont team. On March 8, 2010, Tony joined Belmont. Since then, he has held several positions:

- Procurement Engineer
- Product Manager
- Operations Manager
- Vice President of Operations
- Vice President
- President/COO (2024)

▶ Major Accomplishments:

2013 - Graphite Calculator

- Worked with Engineering on an internal program to create a standardized pricing and cost structure for all sawcut and fabricated graphite items.

2016 - 2018 ERP Implementation

- Led Belmont team through ERP selection, development, and implementation.

March 2018 Ransomware Attack

- Worked with IT and law enforcement to recover locked files being held for ransom.
- Implemented enhanced security to protect Belmont files from future attacks.

March 2020 COVID Impact Management

- Developed strategies to protect employees.
- Developed strategies to maintain business operations during and through the pandemic.

May 2022 New Belmont Website Launch

- Worked with the Belmont team and web developers through design and implementation of a full featured e-commerce website.
- Developed training program for the Belmont team to effectively use the new website.

Goals

Now that Tony has assumed the role of President/COO, he was asked about his long-term and short-term goals.

Short-Term Goals

- Improve operational efficiency through Belmont's continuous improvement program.
- Leverage the ERP system to manage the enterprise better.
- Enhance the capabilities of the electrode manufacturing department.
- Continued product development, working with Belmont's supply chain to expand and enhance the line card.

Long-Term Goals

- Continue to grow the business with the core products and look for opportunities for expansion.
- Expand Belmont's manufacturing capabilities.
- Continue to lead the EDM industry with unsurpassed technical support.
- Execute the industry's best employee training plan to provide exceptional customer service.

Interests and Family Life

Tony has been married for 18 years to Megan (Guzman) Tyll. They have four children, two boys and two girls. Tony is heavily involved in the children's church and school. He serves on the school board, and coaches football, soccer, basketball, and baseball. His favorite leisure activities include reading, boating, travel, and summer weekends at the lake.



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